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Internship - Network Solution Sales Department (m/f/d)

Job Location: Bonn, Germany

Start date: ASAP

Responsibilities:

To support our Network Solution Sales Department, we are looking for a passionate team member, who will be able to join the team full time for a **6-month internship**, handling following tasks:

- Understand and promote Huawei WDM products and solutions to meet our key customer's requirements finding competitive solutions; support product managers to present our solutions to our key customers and eventually achieve project objectives
- Support the Network Solution Sales team to improve solution satisfaction and operation quality in sales activities, enhancing a long-term customer satisfaction in pre-sales solutions
- Support our Product Managers to coordinate additional required resources needed to set up a project team, communicate with team members and achieve project targets
- Support to elaborate documentation material and prepare executive summaries

Requirements:

- Enrolled in Bachelor/Master's studies with background in Telecommunications / Electrical Engineering or similar technical domain
- Basic understanding of WDM/ IP/ IT technology (Backbone/Metro WDM, solutions, protocols, optical layers etc.) preferred
- Willingness to undertake business trips on a regular basis
- Strong communication skills and ability adapt to fast-changing environment
- Good team spirit and ability to tackle challenges within multicultural business environment to achieve sales targets
- Fluent English and German skills required

What we offer:

We offer you an exciting professional career in one of the leading and fastest growing multinational telecommunication companies, challenging work and a competitive salary package. Personal development is ensured through many training opportunities in Europe and abroad.

You are interested?

Please send your detailed resume/CV in **English** via E-Mail to congling@huawei.com indicating the position you apply for.



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About Huawei

Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. With integrated solutions across four key domains – telecom networks, IT, smart devices, and cloud services – **we are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.**

At Huawei, innovation focuses on customer needs. We invest heavily in basic research, concentrating on technological breakthroughs that drive the world forward. We have more than 200,000 employees, and we operate in more than 170 countries and regions.

Huawei's end-to-end portfolio of products, solutions and services are both competitive and secure. Through open collaboration with ecosystem partners, we create lasting value for our customers, working to empower people, enrich home life, and inspire innovation in organizations of all shapes and sizes.

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Please read and understand our European Recruitment Privacy Notice before submitting your personal data to Huawei so that you fully understand how we process and manage your personal data received.

http://career.huawei.com/reccampportal/portal/hrd/weu_rec_all.html

Huawei Technologies Deutschland GmbH
Hansaallee 205
40549 Düsseldorf
Tel: +49 211 88254 8000